

ENGIE ENERGÍA CHILE REPORTED EBITDA OF US\$376 MILLION AND NET INCOME OF US\$103 MILLION IN 2018.

EBITDA AMOUNTED TO US\$97.3 MILLION IN THE FOURTH QUARTER, A 29% INCREASE COMPARED TO THE FOURTH QUARTER OF 2017. THE EBITDA IMPROVEMENT IS LARGELY EXPLAINED BY THE NEW CONTRACT WITH DISTRIBUTION COMPANIES IN THE CENTER-SOUTH SEGMENT OF THE NATIONAL GRID (“SEN”), UNDER WHICH THE COMPANY BEGAN SUPPLYING ELECTRICITY FOR UP TO 5,040 GWh PER YEAR OVER A 15-YEAR PERIOD.

- **Operating revenues** amounted to US\$1,275.3 million in 2018, a 21% increase compared to 2017, mainly due to the beginning of the power supply contract with distribution companies in the center-south segment of the SEN.
- **EBITDA** amounted to US\$375.7 million in 2018; that is, a 36% or an almost US\$100 million increase compared to 2017, mainly due to the increase in regulated sales to distribution companies.
- **Net income** amounted to US\$102.6 million in 2018, a 1% increase compared 2017, despite significant non-recurring effects, largely explained by the impairment of the U12 and U13 coal-fired plants, which will be closed in 2019. Excluding non-recurring effects in both periods, net income amounted to US\$160.5 million in 2018, an 84% increase compared to 2017.

Financial Highlights (in US\$ millions)

	4Q17	4Q18	Var %	12M17	12M18	Var%
Total operating revenues	271.9	324.6	19%	1,054.1	1,275.3	21%
Operating income	40.8	61.0	49%	138.9	238.0	71%
EBITDA	75.6	97.3	29%	276.1	375.7	36%
EBITDA margin	27.8%	30.0%	+3.6 pp	26.2%	29.5%	+3.7 pp
Total non-operating results	1.5	(17.1)		4.6	(88.4)	
Net income after tax	34.6	32.2	-7%	109.6	111.2	2%
Net income attributed to controlling shareholders	32.1	30.1	-6%	101.4	102.6	1%
Net income attributed to controlling shareholders without non recurring effects	26.1	39.8	52%	87.0	160.5	84%
Net income attributed to minority shareholders	2.5	2.1	-16%	8.1	8.6	6%
Earnings per share (US\$/share)	0.030	0.029		0.096	0.097	
Total energy sales (GWh)	2,035	2,420	19%	8,528	9,729	14%
Total net generation (GWh)	1,526	974	-36%	5,797	5,033	-13%
Energy purchases on the spot market (GWh)	570	1,221	114%	3,028	4,009	32%
Energy purchases - bridge (GWh)	-	253	n,a	-	880	n,a

ENGIE ENERGÍA CHILE S.A. (“EECL”) is engaged in the generation, transmission and supply of electricity and the transportation of natural gas in Chile. EECL is the fourth largest electricity generation company in Chile and one of the largest electricity generation companies in the northern segment of the SEN national grid (formerly known as SING). As of December 31, 2018, EECL accounted for 8% of the SEN’s installed capacity. EECL primarily supplies electricity to large mining and industrial customers, and it also supplies the entire electricity needs of CGE (ex-EMEL), the sole electricity distribution group in the northern segment of the SEN. On January 1, 2018, EECL began supplying electricity to distribution companies in the center-south segment of the SEN. EECL is currently 52.76% indirectly owned by ENGIE (formerly known as GDF SUEZ). The remaining 47.24% of EECL’s shares are publicly traded on the Santiago stock exchange. For more information, please refer to www.engie.cl.

Contents

HIGHLIGHTS:.....	3
RECENT EVENTS	3
PROJECT STATUS AS OF DECEMBER 31, 2018	6
INDUSTRY OVERVIEW	6
Marginal Costs	7
Fuel prices	7
Generation	8
Management’s Discussion and Analysis of Financial Results.....	9
4Q 2018 compared to 4Q 2017 and 3Q 2018	10
Operating Revenues	10
Operating Costs.....	11
Electricity Margin	12
Operating Results	13
Financial Results	13
2018 compared to 2017	14
Operating Revenues	14
Operating Costs.....	16
Operating Results	17
Financial Results	17
Liquidity and Capital Resources	18
Cash Flow from Operating Activities	18
Cash Flow Used in Investing Activities	19
Cash Flow from Financing Activities	19
Contractual Obligations	19
Dividend Policy.....	21
Risk management policy	21
Hedging Policy.....	22
Business Risk and Commodity Hedging.....	22
Currency Hedging	22
Interest Rate Hedging.....	22
Credit Risk	23
OWNERSHIP STRUCTURE AS OF DECEMBER 31, 2018	23
APPENDIX 1	24
PHYSICAL DATA AND SUMMARIZED QUARTERLY FINANCIAL STATEMENTS	24
Physical Sales.....	24
Quarterly Income Statement	25
Quarterly Balance Sheet.....	26
Main Balance Sheet Variations	26
APPENDIX 2	28
Financial information.....	28
Financial Ratios	28
CONFERENCE CALL 2018.....	29

HIGHLIGHTS:

RECENT EVENTS

- **Local Rating Upgrade:** In January 2019, Feller Rate upgraded ECL's national-scale solvency ratio to 'AA-(cl)' from 'A+(cl)', with stable outlook. The upgrade responds to the achievement of a more diversified client base, strong credit quality of its counterparties, and a more stable and predictable cash flow generation, which contribute to improve the company's business profile.
- **Decarbonization roundtable:** The Minister of Energy announced the conclusion of the Decarbonization Roundtable, an initiative stemming from a voluntary agreement between the government and the companies belonging to the Chilean Association of Generation Companies. The roundtable sought to discuss the possibilities of closing and reconverting coal-fired generation plants in the future. Upon the conclusion of the roundtable, a period of bilateral meetings between the authority and each generation company will follow.

4Q2018

- **Parque Eólico Calama – Environmental Approval:** In late December, 2018, the Environmental Assessment Commission of Antofagasta ("CEA") unanimously approved the 162 MW Parque Eólico Calama wind farm by granting the "*Resolución de Calificación Ambiental*" ("*RCA*") of the project. The Calama project consists of the construction and operation of a wind farm comprising 36 aero-generators, each with capacity of up to 4.5 MW, which will, on aggregate, yield a power capacity of up to 162 MW. In addition, the project includes a booster substation to inject the power into the SEN national grid. The project considers an investment of approximately US\$200 million, and the investment decision remains subject to market conditions.
- **BESS Batteries Arica Project:** This project represents a new step in Engie's energy transition in an effort to integrate clean energies to the grid in a more efficient and flexible way. This is a pilot initiative, which in addition to act as spinning reserve, will permit the analysis of the contribution of different battery operating modes to the system's stability through the ancillary services they may provide. At present, the batteries are energized, and we are awaiting the CEN's approval to declare their operation as spinning reserve.
- **Material Event-Power Supply Agreement:** On November 27, 2018, the company delivered a Material Event notice to the Financial Market Commission ("CMF") communicating the execution of an electric energy supply agreement between Engie Energía Chile ("EECL") and Enel Generación Chile. Under this contract, EECL will buy energy from Enel for 12 years beginning January 2019, considering annual volumes of 0.5 TWh over the 2019-2021 period, 1 TWh in 2022, and 1.5 TWh over the 2023-2030 period. Power transactions will be effected through the regular electric energy transfers among participants in the power injections and withdrawals balance, according to the calculation and economic energy transfer procedures pursuant to the CNE's "*Resolución Exenta N°669*" dated November 21, 2017. The transaction's potential financial effects on EECL will depend on the evolution of relevant factors affecting the electric power market, such as international inflation indices, demand evolution, and fuel prices over the life of the contract.
- **IEM synchronization:** On October 29, 2018, the IEM plant was successfully synchronized with the SEN grid. This is a key milestone towards achieving the commercial operation date ("COD"), which has been rescheduled for the first quarter of 2019, following an incident occurred in August 2018 during the preparatory tests for synchronization. Since the end of October, IEM has been injecting power to the grid in test mode.

3Q2018

- **Dividends:** On September 26, 2018, through a material event notice filed with the Financial Market Commission (“CMF”), the company announced a US\$26 million, or US\$0.024684096 per share, provisional dividend on account of 2018 net income. This dividend was paid on October 25 in Chilean pesos per the observed exchange rate published in the Official Gazette.
- **Selective Stock Price Index (“IPSA”):** On September 21, 2018, the IPSA, or the stock price index traditionally measuring the profitability of the 40 most traded stocks in the Santiago Stock Exchange, began to be managed by an alliance between S&P and DJI; consequently, the index began to be known as **S&P/CLX IPSA**. The new methodology used to elaborate the index implied a reduction in the number of participants, from 40 to a number ranging between 25 and 30 members. The EECL stock remained in the index, ranking 19th, with a relative weight of 1.5%, up from the former 1.25%.
- **S&P rating:** On July 30, S&P ratified Engie Energía Chile’s BBB (stable outlook) issuer default ratings in local and foreign currency.
- **National transmission auctions:** On July 25, 2018, the National System Coordinator (“CEN” or “*Coordinador Eléctrico Nacional*”) communicated the results of the auction for the construction and operation of the second set of new national transmission projects included in Decree 422/2017 of the Ministry of Energy. EECL presented the best economic offer for the Nueva Chuquicamata 220 kV sectioning substation and the new Nueva Chuquicamata-Calama 2 x 220 kV transmission line. The project will have a referential investment value of approximately US\$18 million and will generate annual regulated revenues (VATT) of US\$1.17 million.

2Q2018

- **Material Event-Asset Impairment:** On June 27, 2018, the company communicated that the National Energy Commission (“CNE”) approved the company’s request to close the U12 and U13 coal-fired units in Tocopilla within a 12-month period from the date of the request, subject to the completion of the southern segment of the Cardones-Polpaico transmission project sponsored by InterChile S.A. As the CNE authorized the disconnection of both units, the company’s board acknowledged the need to book an accounting impairment with an after-tax effect of US\$51.9 million on the company’s 2018 results.
- **Local Rating Upgrade:** On June 20, 2018, Fitch Ratings confirmed EECL’s issuer default ratings at BBB on the international scale, and upgraded the company’s national-scale solvency ratio to ‘AA-(cl)’ from ‘A+(cl)’. The outlook is Stable for both the international and local ratings.
- **Transmission Auction:** On May 25, EECL was awarded the construction and operation of two sectioning substations -El Algarrobal (220 kV) and El Rosal (220 kV)- included in the transmission-project auction launched by the CEN as per the D.E. 422/2017 of the Ministry of Energy. EECL plans to invest a combined US\$18 million in these projects, which will generate aggregate annual revenues (VATT) of US\$0.9 million.
- **Ruta Energética 2018-2022:** In May the Ministry of Energy disclosed the new energy agenda for the 2018-2022 period including the sector’s guidelines during President Piñera’s government. The document focuses on seven angles, including fostering regional interconnections, mainly with Peru and Argentina, as well as several short and medium-term topics, with emphasis on the sector’s modernization; agile, clean and efficient development of new power sources, and permanent involvement of local communities.
- **Material Event:** On April 2, 2018, the company filed a material event notice with the Financial Market Commission to communicate the execution of commercial agreements with Codelco and the Glencore affiliates, Lomas Bayas and Altonorte. These agreements consisted of amendments to power supply agreements for an aggregate maximum contracted demand of 300 MW, including successive tariff reductions, a change in price indexation clauses, and the extension of the contracts’ life. The 200MW Codelco contract was extended from 2025 through 2035, Altonorte’s 50MW contract was extended from

2033 through 2037, and the Lomas Bayas 50MW contract was extended from 2028 through 2038. In addition to these three contracts, the 110MW El Abra PPA had been previously amended and extended through 2028.

Under these agreements, beginning 2021 energy tariffs will be readjusted according to the variation reported by the CPI index rather than to coal price variations. The contracts' life extension and tariff CPI indexation will allow the company to invest in renewable capacity so as to gradually replace some of its aging coal capacity, in accordance with its energy transformation plan. Accordingly, the company formally requested the National Energy Commission's authorization to close down its coal fired plants, U12 (85MW) and U13 (85MW), situated in Tocopilla, within 12 months. The National Energy Commission accepted this request subject to the completion of the southernmost segment of the Interchile transmission project.

- **Annual Ordinary Shareholders' Meeting:** On April 24, 2018, the Company's shareholders agreed the following:
 - a) **Definitive Dividends:** To pay a final dividend of US\$30,424,756 (or US\$0.028884908 per share) on account of 2017's net income, payable on May 22, 2018, to be converted to Chilean pesos at the observed exchange rate published by the Central Bank of Chile on the Shareholders' Meeting date; that is, April 24, 2018.
 - b) **Auditors:** To confirm Deloitte Auditores Consultores Limitada as the Company's external auditors.
 - c) **Local Rating Agencies:** To confirm "Feller Rate Clasificadora de Riesgo" and "Fitch Chile Clasificadora de Riesgo Ltda." as the agencies that will rate the company's shares according to the national rating scale.

1Q2018

- **Power supply contract with distribution companies:** On January 1, 2018, EECL began supplying electricity to distribution companies under the power supply contract awarded in a public auction in December 2014. The contract considers annual supply of up to 5,040 GWh for 15 years, on the basis of a diversified generation portfolio, including existing and new capacity. The latter includes the IEM power project in Mejillones and additional gas supply arrangements for use in existing CCGTs. Since the national transmission interconnection between the SING and SIC grids is not yet operating at full capacity due to delays in the southernmost segment of the line, EECL has signed one-year bridge power supply agreements with other generation companies to cover approximately 60% of the power demand under the contract with distribution companies.
- **TEN transmission project in operations:** On January 11, 2018, the national grid coordinator, CEN ("*Coordinador Eléctrico Nacional*"), officially confirmed that the transmission project interconnecting the national grid from Mejillones to Cardones, known as "*Sistema de Transmisión 2x500 kV Mejillones – Cardones*", belonging to Transmisora Eléctrica del Norte S.A. (TEN), began operations on November 24, 2017. Consequently, a single national power grid known as SEN, or "*Sistema Eléctrico Nacional*", began operations on the same date.
- **Transmission system expansion:** On January 26, 2018, the national grid coordinator, CEN, disclosed its 2018 annual expansion proposal for the country's transmission system according to Law 20,936/2016. The CEN's annual expansion proposal comprises 48 projects, which entail an overall investment of US\$1,678 million. Ten of these projects correspond to national transmission assets (US\$1,465 million), while the remaining 38 projects (US\$213 million) correspond to zonal transmission initiatives.

PROJECT STATUS AS OF DECEMBER 31, 2018:

- i. **Infraestructura Energética Mejillones Project (“IEM”):** This 375MW coal-fired project was successfully synchronized with the SEN grid on October 29, 2018. Since then, IEM has been injecting power to the grid on a test mode, achieving its first base load on November 13, 2018. The COD has been rescheduled for the first quarter of 2019, following an incident occurred on August 20 during the preparatory tests for synchronization, which caused a delay in the initially scheduled COD. The project’s overall progress rate was approximately 99.4% as of the end of December. The IEM project, excluding the new port, will cost approximately US\$896 million, of which US\$807.8 million had already been paid as of December 31, 2018, excluding capitalized interest. The EPC contractor is S.K. Engineering and Construction (Korea) (“SKEC”). The main SKEC subcontractors are Salfa for civil works and Belfi for the marine works.
- ii. **New Port in Mejillones (“Puerto Andino”):** This new port was built by the EPC contractor, Belfi, and it cost approximately US\$122 million. The project began its operational tests on December 22, 2017, following the arrival of the first coal shipment unloaded through this port. Since that date, Puerto Andino has unloaded 26 shipments carrying a total of 1,506,003 tons of coal and 128,837 tons of limestone. It is worth noting that Puerto Andino has twice been able to successfully handle 160,000-ton loads from Capesize carriers.
- iii. **The TEN project:** This transmission project is jointly controlled with Red Eléctrica Chile, an indirect subsidiary of Red Eléctrica Corporación (Spain). On November 21, the project was energized and connected to the national grid. The system’s coordinator officially recognized the interconnection commencement date as November 24, 2017, more than one month ahead of the date committed with the authority. The TEN project considered capital expenditures of approximately US\$770 million, and construction was within budget. On December 6, 2016, TEN successfully closed a long-term project financing with ten national and international financial institutions.

In its south end, the TEN project was connected to the national power grid at the Nueva Cardones substation belonging to the Nueva Cardones-Polpaico 500kV transmission project sponsored by Interchile, an affiliate of the Colombian group ISA. Interchile has communicated delays in the construction of the southernmost segment of its project, although this did not affect the interconnection of the SING and SIC power grids. In its north-end TEN was connected to the northern national grid through the new 3-kilometer transmission line connecting the Los Changos substation (TEN) to the Kapatur (MEL/Saesa) substation. TEN is also connected through dedicated systems to EECL’s IEM and CTM power plants in Mejillones.

INDUSTRY OVERVIEW

The SING and SIC power grids operated independently until November 24, 2017, when the interconnection of both grids was perfected and gave birth to the SEN (“*Sistema Eléctrico Nacional*”). Currently, the company’s generation assets are located in the northern segment of the SEN, in the area that used to be covered by the so-called SING Grid (“*Sistema Interconectado del Norte Grande*”), which serves a major portion of the country’s mining industry. Given local conditions, the northern segment of the SEN is predominantly a thermoelectric system, with generation based on coal, LNG, and diesel and fuel oil, with growing penetration of renewable sources, including wind, solar, and geothermal. Energy flows through the interconnection are variable, reaching a maximum of approximately 900 MW. Flows through the interconnection have so far been predominantly in the south-north direction comprising inflows of renewable power generated in the area known as Norte Chico into the SING grid.

Marginal Costs

Mes	Mínimo				Promedio				Máximo			
	A. Jahuel 220	Charrúa 220	Crucero 220	P. Azúcar 220	A. Jahuel 220	Charrúa 220	Crucero 220	P. Azúcar 220	A. Jahuel 220	Charrúa 220	Crucero 220	P. Azúcar 220
Ene	-	-	-	-	50.9	48.9	54.2	49.4	61.0	58.3	236.5	189.2
Feb	4.1	4.0	-	-	54.7	53.2	45.2	48.5	110.6	107.2	268.7	159.2
Mar	36.2	35.5	-	-	75.3	73.5	43.4	59.4	174.6	169.9	168.6	160.2
Abr	46.1	44.4	0.8	-	63.6	61.7	51.4	57.5	162.5	157.9	104.7	147.5
May	30.1	29.5	43.5	-	81.1	78.9	56.7	66.9	156.0	159.9	112.0	136.8
Jun	36.2	34.7	-	-	80.5	77.8	54.1	54.9	187.8	180.9	117.0	114.4
Jul	43.5	39.7	42.1	-	69.1	66.0	56.1	56.5	196.2	188.1	181.9	183.0
Ago	48.7	47.5	39.6	38.0	84.1	81.5	59.8	64.3	199.4	191.7	207.2	198.2
Sep	-	-	-	-	59.7	57.9	54.4	51.7	74.7	71.9	190.2	179.2
Oct	-	-	-	-	56.0	53.0	55.8	52.2	92.8	88.3	223.6	205.3
Nov	-	-	-	-	48.3	46.1	55.2	52.1	92.7	88.2	218.7	209.8
Dic	40.6	39.5	-	-	53.7	52.0	51.4	48.8	87.3	83.5	172.7	164.1

Source: Coordinador Eléctrico Nacional

Marginal costs have been stabilizing following the SIC-SING interconnection. The most significant spikes have been related to specific plant trips or transmission issues, and troughs have been explained by the lack of operational flexibility of the Kelar CCGT, which has been prompted to consume its LNG supply, leading to zero marginal-cost episodes at the Crucero node, particularly in February. Furthermore, the growing participation of renewable power, both power generated in the region and power imported through the interconnection, has occasionally driven all thermal power plants to operate at their technical minimum levels. Per local regulations, units operating at their technical minimum do not set the marginal cost, thereby contributing to zero marginal-cost episodes at the Crucero Node.

It should be noted that, given the renewable production intermittence, a larger number of power plants have been required to lower their load. The operating costs reported by plants operating at their technical minimum are remunerated through the over-cost mechanism pursuant to Supreme Decree 130. Given the increasing penetration of intermittent power, system over-costs reached US\$74.2 million in 2018, an increase compared to US\$64.8 million in 2017. EECL's pro-rata was US\$7.5 million, approximately 60% of which was passed through to energy prices.

Fuel prices

International Fuel Prices Index

	WTI (US\$/Barrel)			Brent (US\$/Barrel)			Henry Hub (US\$/MMBtu)			European coal (API 2) (US\$/Ton)		
	<u>2017</u>	<u>2018</u>	<u>% Variation</u>	<u>2017</u>	<u>2018</u>	<u>% Variation</u>	<u>2017</u>	<u>2018</u>	<u>% Variation</u>	<u>2017</u>	<u>2018</u>	<u>% Variation</u>
			<u>YoY</u>			<u>YoY</u>			<u>YoY</u>			<u>YoY</u>
Jan	52.5	63.7	21%	54.6	69.1	27%	3.32	3.88	17%	88.5	95.3	8%
Feb	53.5	62.2	16%	54.9	65.3	19%	2.85	2.67	-6%	82.3	85.8	4%
March	49.3	62.6	27%	51.6	66.0	28%	2.88	2.69	-6%	73.4	79.5	8%
April	51.1	66.6	30%	52.3	71.9	37%	3.10	2.80	-10%	75.4	81.8	8%
May	48.5	70.1	45%	49.7	77.1	55%	3.15	2.80	-11%	74.5	89.5	20%
June	45.2	67.8	50%	46.4	74.4	60%	2.98	2.97	0%	79.2	96.4	22%
July	46.6	71.0	52%	48.5	74.2	53%	2.98	2.84	-5%	83.4	100.8	21%
August	48.0	68.3	42%	51.8	72.7	40%	2.90	2.95	2%	85.3	97.6	14%
September	50.0	70.2	41%	56.3	78.9	40%	2.98	3.00	0%	91.4	100.4	10%
October	51.6	70.2	36%	57.5	81.8	42%	2.88	3.28	14%	92.0	100.3	9%
November	56.6	56.2	-1%	62.7	90.9	45%	3.01	4.18	39%	94.0	88.5	-6%
December	57.5	49.2	-15%	64.0	56.9	-11%	2.76	4.04	46%	94.5	87.5	-7%

Source: Bloomberg, IEA

Through most of 2018 international fuel prices increased, particularly oil, with year-on-year increases in the 50% area, followed by coal, which reported year-on-year price increases of up to 20%. However, in the last quarter, the oil and coal prices upward trend reversed, and we could watch WTI and API2 prices fall to levels in the surroundings of US\$49/Barrel and US\$87.5/ton, respectively, in December 2018. Henry Hub prices did not follow suit, reporting significant year-on-year increases in the area of 40% in November and December 2018.

Generation

The following table provides a breakdown of generation in the northern segment of the SEN (ex – SING) by fuel type:

		Total North SEN Generation by Fuel Type (in GWh)									
		2017									
Fuel Type	1Q 2017		2Q 2017		3Q 2017		4Q 2017		12M 2017		
	GWh	% of total	GWh	% of total	GWh	% of total	GWh	% of total	GWh	% of total	
Coal	3,344	78%	3,776	80%	3,826	77%	3,807	73%	14,754	77%	
LNG	413	10%	476	10%	524	10%	497	9%	1,911	10%	
Diesel / Fuel oil	35	1%	28	1%	32	1%	203	4%	297	2%	
Renewable	477	11%	466	10%	611	12%	736	14%	2,290	12%	
Total gross generation SING	4,269	100%	4,747	100%	4,992	100%	5,243	100%	19,251	100%	
		2018									
Fuel Type	1Q 2018		2Q 2018		3Q 2018		4Q 2018		12M 2018		
	GWh	% of total	GWh	% of total	GWh	% of total	GWh	% of total	GWh	% of total	
Coal	3,356	68%	3,421	70%	3,415	73%	2,840	63%	13,032	69%	
LNG	842	17%	895	18%	616	13%	884	20%	3,237	17%	
Diesel / Fuel oil	30	1%	16	0%	12	0%	13	0%	71	0%	
Renewable	682	14%	577	12%	638	14%	783	17%	2,680	14%	
Total gross generation SING	4,910	100%	4,909	100%	4,681	100%	4,520	100%	19,020	100%	

Source: Coordinador Eléctrico Nacional

During 2018, gross power generation in the northern segment of the SEN decreased 1.1% compared to 2017, even considering the low comparison base explained by the 43-day strike at the Escondida mine in the first quarter of 2017. The generation mix showed a decrease in coal generation and an increase in gas generation, partly due to Kelar's gas supply and inflexible operation in certain periods, and partly due to LNG's greater suitability to cope with renewable power intermittence. Renewable sources increased their share to 14% of total generation, while diesel generation accounted for less than 1%. Renewable energy flows from the interconnection, in addition to the increased gas production, contributed to the decrease in coal generation in the northern segment of the SEN in 2018.

Power demand in the northern segment of the SEN reached a maximum of 2,343 MW in the third quarter, up from 2,177 MW in the second quarter.

Electricity production in the northern segment of the SEN (ex-SING), broken down by company, was as follows:

Generation by Company (in GWh)

2017

Company	1Q 2017		2Q 2017		3Q 2017		4Q 2017		12M2017	
	GWh	% of total	GWh	% of total						
AES Gener	1,990	47%	2,362	50%	2,364	47%	2,422	46%	9,137	47%
EECL (with 100% of CTH)	1,550	36%	1,553	33%	1,542	31%	1,656	32%	6,301	33%
Enel Generación	128	3%	145	3%	210	4%	157	3%	640	3%
Other	601	14%	687	14%	877	18%	1,008	19%	3,173	16%
Total gross generation SING	4,269	100%	4,747	100%	4,992	100%	5,243	100%	19,251	100%

2018

Company	1Q 2018		2Q 2018		3Q 2018		4Q 2018		12M 2018	
	GWh	% of total	GWh	% of total						
AES Gener	2,171	44%	2,396	49%	2,092	45%	2,051	45%	8,710	46%
EECL (with 100% of CTH)	1,538	31%	1,411	29%	1,465	31%	988	22%	5,402	28%
Enel Generación	34	1%	22	0%	21	0%	63	1%	139	1%
Other	1,167	24%	1,081	22%	1,102	24%	1,419	31%	4,769	25%
Total gross generation SING	4,910	100%	4,909	100%	4,681	100%	4,520	100%	19,020	100%

Source: Coordinador Eléctrico Nacional

During the fourth quarter of 2018, EECL reported a 40% year-on-year decrease in electricity generation, and accounted for 22% of the system's power production. Other non-traditional players reported a 12-point increase in their share, which reached 31% of total generation in the area. When comparing the fourth quarter with the third quarter of 2018, EECL's generation decreased by 33%.

In 2018, EECL accounted for 28% of electricity generation in the northern part of the SEN grid, representing a 5-point decline compared to 2017.

Regarding EECL's plant maintenance schedule, CTM2, which had been out of service since October 2017, resumed operations on March 11, 2018, while CTH was out of service between March 18 and April 17, 2018, for its scheduled maintenance. CTA was also under maintenance from May 1 to May 18 and subsequently from May 25 to June 8. In the third quarter, CTM1 was out of service for 44 days in August and September, while U15 had a 19-day maintenance outage in August. In the fourth quarter, the CTM3 combined-cycle turbine had a 56-day scheduled maintenance between October 11 and December 5, 2018.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL RESULTS

The following discussion is based on our audited consolidated financial statements for the years ended December 31, 2018, and December 31, 2017. These financial statements have been prepared in U.S. dollars in accordance with IFRS, and should be read in conjunction with the financial statements and the notes thereto published by the Comisión para el Mercado Financiero (www.cmfchile.cl).

4Q 2018 compared to 4Q 2017 and 3Q 2018

Operating Revenues

Quarterly Information (In US\$ millions)

	4Q 2017		3Q 2018		4Q 2018		% Variation	
	Amount	% of total	Amount	% of total	Amount	% of total	QoQ	YoY
Operating Revenues								
Unregulated customers sales.....	186.4	77%	174.1	62%	180.7	65%	4%	-3%
Regulated customers sales.....	50.2	21%	100.5	36%	96.3	35%	-4%	92%
Spot market sales.....	5.1	2%	5.6	2%	1.1	0%	-80%	-78%
Total revenues from energy and capacity sales	241.7	89%	280.3	81%	278.1	86%	-1%	15%
Gas sales.....	2.9	1%	34.8	10%	4.6	1%	-87%	58%
Other operating revenue.....	27.2	10%	32.2	9%	41.9	13%	30%	54%
Total operating revenues.....	271.9	100%	347.3	100%	324.6	100%	-7%	19%
Physical Data (in GWh)								
Sales of energy to unregulated customers (1).....	1,529	75%	1,584	64%	1,609	66%	2%	5%
Sales of energy regulated customers.....	478	23%	876	35%	811	34%	-7%	70%
Sales of energy to the spot market.....	28	1%	11	0%	-	0%	-100%	-100%
Total energy sales.....	2,035	100%	2,471	100%	2,420	100%	-2%	19%
Average monomic price unregulated customers(U.S.\$/MWh)(2)	123.0		112.8		113.0		0%	-8%
Average monomic price regulated customers (U.S.\$/MWh)(3)	105.2		114.7		118.7		4%	13%

(1) Includes 100% of CTH sales.

(2) Calculated as the quotient between unregulated and spot revenues from energy and capacity sales and unregulated and spot physical energy sales.

(3) Calculated as the quotient between regulated revenues from energy and capacity sales and regulated physical energy sales.

Energy and capacity sales reached US\$278.1 million in the fourth quarter, representing a US\$36.4 million or 15% increase compared to the fourth quarter of 2017, due mainly to higher regulated revenues from the new contract with distribution companies in the center-south segment of the SEN. Physical sales to unregulated clients increased slightly due to increased demand from clients such as Esperanza and El Tesoro and from new clients in the south-center part of the country. Physical sales to regulated clients increased due to the new contract with distribution companies, which represented additional sales of 380 GWh in the fourth quarter.

Unregulated sales decreased 3% when compared to the fourth quarter of 2017. While physical sales increased 5%, average realized monomic prices decreased 8% due to several factors with effects in opposite directions: (i) the PPA renegotiation (-US\$10.7 million); (ii) lower pass-through of emission reduction and green-tax costs (-US\$6.8 million); (iii) differentials in sufficiency capacity provisions (+US\$4.8 million); and (iv) the effect of increased fuel-cost and inflation indices over PPA tariffs (+US\$8 million).

When compared to the third quarter of 2018, unregulated sales increased due to an increase in physical sales explained by greater demand from clients such as Zaldívar, Lomas Bayas, Esperanza and El Tesoro. Average realized monomic prices remained flat. During the fourth quarter, the company reported lower logistics costs related to emission reduction processes and lower green taxes as a result of the replacement of emission measurement equipment. These lower costs mitigated the effect of higher fuel prices on prices.

In the fourth quarter, sales to regulated clients amounted to US\$96.3 million, a significant increase as compared to the fourth quarter of 2017, due to the new contract with distribution companies, which represented quarterly revenues of US\$44.1 million. Sales to distribution companies decreased by 4% when compared to the third quarter.

No net physical sales to the spot market were reported in the fourth quarter. The spot market sales and purchase items include the retroactive annual sufficiency capacity tariffs and monthly energy adjustment payments per the reliquidations made by the system's coordinator.

In the fourth quarter, gas sales decreased as compared to the third quarter, when the company reported a specific gas export transaction to Argentina. The most relevant items in the 'Other operating revenue' account are sub-transmission tolls and regulatory transmission revenues, which starting 2018 include a single charge called "carga único". In addition, this account includes port and maintenance services.

Operating Costs

	Quarterly Information (In US\$ millions)						% Variation	
	4Q 2017		3Q 2018		4Q 2018			
	Amount	% of total	Amount	% of total	Amount	% of total	QoQ	YoY
Operating Costs								
Fuel and lubricants.....	(94.1)	41%	(81.3)	28%	(54.8)	21%	-33%	-42%
Energy and capacity purchases on the spot market.....	(35.9)	16%	(78.3)	27%	(95.1)	36%	21%	165%
Depreciation and amortization attributable to cost of goods sold.....	(33.6)	15%	(33.7)	12%	(35.0)	13%	4%	4%
Other costs of goods sold.....	(58.1)	25%	(90.4)	31%	(68.1)	26%	-25%	17%
Total cost of goods sold.....	(221.7)	96%	(283.7)	98%	(252.9)	96%	-11%	14%
Selling, general and administrative expenses...	(9.4)	4%	(9.4)	3%	(10.3)	4%	9%	9%
Depreciation and amortization in selling, general and administrative expenses.....	(1.2)	1%	(1.0)	0%	(1.3)	0%	24%	8%
Other operating revenue/costs.....	1.2	-1%	3.9	-1%	0.9	0%		
Total operating costs.....	(231.1)	100%	(290.2)	100%	(263.6)	100%	-9%	14%
Physical Data (in GWh)								
Gross electricity generation								
Coal.....	1,334	81%	1,135	77%	759	71%	-33%	-43%
Gas.....	301	18%	313	21%	284	27%	-9%	-6%
Diesel Oil and Fuel Oil.....	5	0%	2	0%	4	0%	175%	-17%
Hydro/Solar.....	16	1%	15	1%	16	1%	3%	-2%
Total gross generation.....	1,656	100%	1,465	100%	1,063	100%	-27%	-36%
Minus Own consumption.....	(130)	-8%	(120)	-8%	(89)	-8%	-26%	-32%
Total net generation.....	1,526	73%	1,345	54%	974	40%	-28%	-36%
Energy purchases on the spot market.....	570	27%	917	37%	1,221	50%	33%	114%
Energy purchases- bridge.....	-		208		253	10%	n.a	n.a
Total energy available for sale before transmission losses.....	2,096	100%	2,469	100%	2,449	100%	-1%	17%

Gross electricity generation decreased 27% in the fourth quarter compared to the same quarter the year before due to dispatch order reasons and the CTM3 CCGT outage. Despite the maintenance of the CTM3 gas plant, gas generation presented a higher relative weight in the company's generation mix due to its greater flexibility to cope with the intermittence of renewable generation.

In the fourth quarter, fuel costs decreased when compared to the third quarter due to the significant decrease in generation, the reduction in logistics costs related to emission reduction processes, and the decline in fuel prices towards the end of the quarter. The year-on-year comparison shows a 42% or a US\$39.3 million decrease in fuel costs due to lower generation levels.

The spot electricity purchase cost item increased by US\$16.8 million (21%) compared to 3Q18 due to increases in physical energy purchases for dispatch reasons and unavailability of some power plants. When compared to the fourth quarter of 2017, physical energy purchases more than doubled to meet the new contract with distribution companies. In the fourth quarter, this contract was supplied with energy purchases under one-year bridge contracts with other generation companies (253 GWh in the fourth quarter) and spot energy purchases (127

GWh). Both types of energy purchases are accounted for under the same item labelled 'Energy and capacity purchases on the spot market'.

Depreciation costs in the costs-of-goods-sold item remained at similar levels as compared to both the 3Q18 and the 4Q17.

Other direct operating costs included, among others, operating and maintenance costs, transmission tolls, insurance premiums and cost of fuels sold. The decrease in this item compared to the immediately preceding quarter was primarily explained by the gas export transaction to Argentina in the third quarter.

The slight increase in SG&A expenses in the fourth quarter as compared to both the third quarter and the same quarter in 2017, was due to higher third-party service costs.

The Other operating revenue/cost item includes water sales and miscellaneous income as well as recoveries and provisions. EECL's share in TEN's net income, which amounted to US\$0.6 million in the fourth quarter, is also included in this item. A review of TEN's fixed assets' useful lives last October caused an increase in depreciation costs and affected TEN's net results in the last quarter.

Electricity Margin

Quarterly Information (In US\$ millions)

	<u>2017</u>					<u>2018</u>				
	<u>1Q17</u>	<u>2Q17</u>	<u>3Q17</u>	<u>4Q17</u>	<u>12M17</u>	<u>1Q18</u>	<u>2Q18</u>	<u>3Q18</u>	<u>4Q18</u>	<u>12M18</u>
Electricity Margin										
Total revenues from energy and capacity sales.....	238.3	246.7	226.4	241.7	953.1	278.3	284.9	280.3	278.1	1,121.6
Fuel and lubricants.....	(88.2)	(87.5)	(85.7)	(94.1)	(355.5)	(91.9)	(92.0)	(81.3)	(54.8)	(320.0)
Energy and capacity purchases on the spot market.....	(54.7)	(60.3)	(50.4)	(35.9)	(201.3)	(57.8)	(70.3)	(78.3)	(95.1)	(301.5)
Gross Electricity Profit	95.3	99.0	90.3	111.7	396.3	128.5	122.6	120.7	128.2	500.1
Electricity Margin	40%	40%	40%	46%	166%	46%	43%	43%	46%	45%

In the fourth quarter, the electricity margin, or the gross profit from the electricity generation business, increased by US\$16.5 million when compared to the fourth quarter of 2017, reaching 46% in percentage terms. This was mainly due to the increase in regulated revenue from the new contract with distribution companies, which translated into a US\$36.4 million net increase in energy and capacity revenues. The effects of the PPA renegotiation with mining clients, which considers a tariff reduction, were offset by higher prices resulting from fuel price increases, as well as by one-time payments agreed to in the renegotiation process. The estimated effect of PPA renegotiations on unregulated revenues in 2018 is US\$23.5 million. In terms of costs, a US\$39.3 million reduction in fuel costs owing to the decrease in power generation, was offset by a US\$59.2 million increase in energy purchase costs. In sum, the margin improvement is explained by greater physical sales at higher prices combined with lower per-MWh cost of power supply.

When compared to the third quarter, the electricity margin increased by US\$7.5 million since the US\$2.2 million revenue decrease was offset by a US\$9.7 million cost decrease. In terms of revenues, physical sales to unregulated clients increased and partially offset a decline in physical sales to distribution companies, while average realized monomic prices increased slightly from 113 US\$/MWh to 115 US\$/MWh. Lower spot sales contributed to the slight revenue decrease. The drop in operating costs was mainly due to a decline in fuel costs owing to EECL's lower generation levels (-27%), which offset the increase in energy purchase costs. In sum, the electricity margin increased in both absolute and percentage terms, reaching 46%.

Operating Results

Quarterly Information (in US\$ millions)

EBITDA	4Q 2017		3Q 2018		4Q 2018		% Variation	
	Amount	% of total	Amount	% of total	Amount	% of total	QoQ	YoY
Total operating revenues.....	271.9	100%	347.3	100%	324.6	100%	-7%	19%
Total cost of goods sold.....	(221.7)	-82%	(283.7)	-82%	(252.9)	-78%	-11%	14%
Gross income.....	50.2	18%	63.6	18%	71.7	22%	13%	43%
Total selling, general and administrative expenses and other operating income/(costs).	(9.3)	-3%	(5.5)	-2%	(10.7)	-3%	93%	14%
Operating income.....	40.8	15%	58.1	17%	61.0	19%	5%	49%
Depreciation and amortization.....	34.8	13%	33.1	10%	36.2	11%	10%	4%
EBITDA.....	75.6	27.8%	91.2	26.3%	97.3	30.0%	7%	29%

Fourth-quarter EBITDA reached US\$97.3 million, a US\$21.7 million increase compared to the same quarter the year before. This was due to the above-explained US\$16.5 million electricity margin increase, in addition to an increase in other revenues.

EBITDA increased by US\$6.1 million compared to the immediately preceding quarter mainly due to the US\$7.5 million electricity margin increase.

Financial Results

Quarterly Information (In US\$ millions)

Non-operating results	4Q 2017		3Q 2018		4Q 2018		% Variation	
	Amount	% of total	Amount	% of total	Amount	% of total	QoQ	YoY
Financial income.....	0.6	0%	1.6	1%	1.2	0%	-27%	89%
Financial expense.....	(1.6)	-1%	(4.3)	-1%	(3.4)	-1%	-21%	113%
Foreign exchange translation, net.....	2.1	1%	1.0	0%	(1.7)	-1%		-182%
Share of profit (loss) of associates accounted for using the equity method	0.5	0%	-	0%	0.0	0%		-100%
Other non-operating income/(expense) net...	(0.1)	0%	0.0	0%	(13.2)	-4%		11370%
Total non-operating results.....	1.5	1%	(1.6)	-1%	(17.1)	-6%		
Income before tax.....	42.4	16%	55.5	19%	43.9	14%	-21%	4%
Income tax.....	(7.8)	-3%	(15.3)	-5%	(11.8)	-4%	-23%	52%
Net income from continuing operations after taxes ...	34.6	13%	40.3	13%	32.2	11%	-20%	-7%
Net income attributed to controlling shareholders.....	32.1	12%	37.3	12%	30.1	10%	-19%	-6%
Net income attributed to minority shareholders.....	2.5	1%	3.0	1%	2.1	1%	-30%	-16%
Net income to EECL's shareholders	32.1	12%	37.3	12%	30.1	10%	-19%	-6%
Earnings per share.....	0.030		0.035		0.029			

Interest expense decreased when compared to the third quarter of 2018, while it increased when compared to the fourth quarter of 2017, since this item depends on the capitalization of interest, which is made in function of the IEM and Port capital expenditures in each quarter.

Foreign-exchange losses reached US\$1.7 million in the fourth quarter due to the greater exchange-rate volatility, with a depreciating trend of the Chilean peso. Foreign exchange variations affect the valuation of certain assets and liabilities denominated in currencies other than the US dollar --the company's functional currency--, such as accounts receivable and payable, advances to suppliers, and value-added tax credit.

The account labelled 'Share of profit (loss) of associates accounted for using the equity method' used to include the proportional result in the jointly-controlled TEN project, which is now included in the operating accounts above EBITDA.

The 'Other net non-operating income' account increased compared to both the third quarter of 2018 and the fourth quarter of last year. In the fourth quarter of 2018, this item includes fixed asset and intangible asset impairments totaling US\$12 million.

Net Earnings

The applicable income tax rate for 2018 is 27%, up from 25.5% in 2017.

In the fourth quarter of 2018, after-tax net income reached US\$30.1 million, down from the third quarter result due to non-recurring asset impairments. Recurring net income in the fourth quarter amounted to US\$39.8 million, a 7% increase compared to the third quarter.

The comparison with the last quarter of 2017 is also affected by non-recurring effects in both periods: US\$10 million after-tax effect from asset write-offs in 4Q18 and US\$15 million after-tax effects from insurance recoveries and a change in deferred taxes owing to a tax reform in Argentina 4Q17. Net income decreased by 6% or US\$2 million; however, on a recurring basis, net income increased by 79%, as a reflection of improved operating results.

2018 compared to 2017

Operating Revenues

For the 12-month period ended December 31 (in US\$ millions)

	<u>12M17</u>		<u>12M18</u>		<u>Variation</u>	
	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>%</u>
Operating Revenues						
Unregulated customers sales.....	726.4	76%	712.7	64%	-13.7	-2%
Regulated customers sales.....	197.2	21%	398.7	36%	201.5	102%
Spot market sales.....	29.6	3%	10.2	1%	-19.4	-66%
Total revenues from energy and capacity sales.....	953.1	90%	1,121.6	88%	168.4	18%
Gas sales.....	8.3	1%	44.4	3%	36.1	434%
Other operating revenue.....	92.6	9%	109.3	9%	16.7	18%
Total operating revenues.....	1,054.1	100%	1,275.3	100%	221.2	21%
Physical Data (in GWh)						
Sales of energy to unregulated customers (1).....	6,346	74%	6,230	64%	-116	-2%
Sales of energy regulated customers.....	1,908	22%	3,473	36%	1,565	82%
Sales of energy to the spot market.....	274	3%	25	0%	-249	-91%
Total energy sales.....	8,528	100%	9,729	100%	1,201	14%
Average monomic price unregulated customers(U.S.\$/MWh)(2)	114.2		115.6		1.4	1%
Average monomic price regulated customers (U.S.\$/MWh)(3)	103.3		114.8		11.5	11%

(1) Includes 100% of CTH sales.

(2) Calculated as the quotient between unregulated and spot revenues from energy and capacity sales and unregulated and spot physical energy sales.

(3) Calculated as the quotient between regulated revenues from energy and capacity sales and regulated physical energy sales.

Energy and capacity sales reached US\$1,121.6 million in 2018, representing an 18% or a US\$168.4 million increase compared to 2017, due to increased sales to regulated clients resulting from the new contract with distribution companies in the center-south segment of the SEN grid. This contract contributed US\$197.7 million in additional revenues in 2018.

Physical energy sales to unregulated clients decreased basically due to the end of the Radomiro Tomic contract in August 2017 (-456 GWh), partly offset by increased demand from Codelco, El Abra, Esperanza, El Tesoro and new clients. Physical sales to regulated clients reported an increase due to the new contract with distribution companies, which contributed 1,646 GWh in additional sales in 2018.

Unregulated revenues decreased by 2% as compared to 2017. Although physical sales dropped 2%, as explained above, average realized monomic prices rose 1% due to several factors with effects in opposite directions: (i) the PPA renegotiation (-US\$23.5 million); (ii) differentials in sufficiency capacity provisions (+US\$10.2 million); (iii) one-time payments agreed to in the context of the PPA renegotiation (+US\$5.4 million); and (iv) the effect of increased fuel-cost and inflation indices over PPA tariffs (+US\$25.7 million).

Physical sales to the spot market decreased significantly. The spot market sales and purchase items also include the retroactive annual firm capacity price and monthly energy adjustment payments per the re-liquidations made by the grid coordinator.

Gas sales increased due to gas exports to Argentina in the third quarter. The Other operating revenue account is composed of transmission tolls and regulatory transmission revenues, which accounted for 69% of this item. In addition, this item includes port and maintenance services as well as insurance recoveries for business interruption related to a past loss at CTM3, which amounted to US\$2.8 million.

Operating Costs

For the 12-month period ended December 31 (in US\$ millions)

	12M 2017		12M 2018		Variation	
	Amount	% of total	Amount	% of total	Amount	%
Operating Costs						
Fuel and lubricants.....	(355.5)	39%	(320.0)	31%	-35.5	-10%
Energy and capacity purchases on the spot market...	(201.3)	22%	(301.5)	29%	100.2	50%
Depreciation and amortization attributable to cost of goods sold...	(133.0)	15%	(133.5)	13%	0.6	0%
Other costs of goods sold.....	(190.7)	21%	(250.8)	24%	60.1	32%
Total cost of goods sold.....	(880.5)	96%	(1,005.8)	97%	125.3	14%
Selling, general and administrative expenses...	(35.5)	4%	(37.3)	4%	1.9	5%
Depreciation and amortization in selling, general and administrative expenses...	(4.2)	0%	(4.2)	0%	0.0	-1%
Other operating revenue/costs.....	5.1	-1%	10.0	-1%	-5.0	99%
Total operating costs.....	(915.2)	100%	(1,037.3)	100%	122.1	13%
Physical Data (in GWh)						
Gross electricity generation						
Coal.....	5,168	82%	4,063	74%	-1,105	-21%
Gas.....	1,047	17%	1,334	24%	287	27%
Diesel Oil and Fuel Oil.....	27	0%	11	0%	-16	-60%
Hydro/Solar.....	59	1%	66	1%	7	11%
Total gross generation.....	6,301	100%	5,474	100%	-827	-13%
Minus Own consumption.....	(504)	-8%	(441)	-8%	63	-12%
Total net generation.....	5,797	66%	5,033	51%	-764	-13%
Energy purchases on the spot market.....	3,028	34%	4,009	40%	981	32%
Energy purchases- bridge.....	-	0%	880	9%	880	-
Total energy available for sale before transmission losses.....	8,825	100%	9,922	100%	1,097	12%

Gross electricity generation decreased 13% compared to 2017, mainly due to a 21% decrease in coal generation. The generation mix revealed a higher contribution of gas generation given its greater flexibility to cope with the intermittency of renewable output. This, the increased penetration of renewable sources, and the frequent dispatch of coal plants at lower load factors, explained the decrease in coal generation.

The 10% decrease in the fuel cost item was explained by the decrease in generation and lower logistics costs related to emission reduction processes, which offset the effect of higher fuel prices through most of the year.

The electricity purchase cost item increased by US\$100.2 million (50%) since physical purchases rose by 61% given the greater penetration of lower cost renewable sources in the system and the need to supply the new contract with distribution companies. This contract is being supplied with bridge contracts with other generation companies (880 GWh) and energy purchased from the spot market (766 GWh). Both types of purchases are included in the same accounting item.

Depreciation costs remained at similar levels as those reported in 2017.

Other direct operating costs included, among others, transmission tolls, operating and maintenance costs including personnel costs, cost of fuel sold, and insurance premiums. This item increased due to higher maintenance costs, the cost of the gas exports to Argentina, and the effect of the appreciation of the Chilean peso through most of the period on peso-denominated costs.

SG&A expenses remained stable despite to the effects of the appreciation of the Chilean peso.

The Other operating revenue/cost item includes water sales, provisions and recoveries, services and office rentals as well as the proportional result in TEN, which amounted to US\$6.9 million in 2018. A review of the useful lives of TEN's assets was carried out last October, resulting in an increase in depreciation costs, with a consequential decrease in TEN's net income in the last quarter.

Operating Results

For the 12-month period ended December 31 (in US\$ millions)

EBITDA	12M 2017		12M 2018		Variation	
	Amount	% of total	Amount	% of total	Amount	%
Total operating revenues.....	1,054.1	100%	1,275.3	100%	221.2	21%
Total cost of goods sold.....	(880.5)	84%	(1,005.8)	79%	125.3	14%
Gross income.....	173.5	16%	269.5	21%	96.0	55%
Total selling, general and administrative expenses and other operating income/(costs).	(34.6)	3%	(31.5)	2%	-3.1	-9%
Operating income.....	138.9	13%	238.0	19%	99.1	71%
Depreciation and amortization.....	137.2	13%	137.7	11%	0.5	0%
EBITDA.....	276.1	26.2%	375.7	29.5%	99.6	36%

EBITDA reached US\$375.7 million, a 36% increase compared to 2017. As explained earlier, this was due to the US\$103.8 million increase in the electricity margin. Among the main factors behind the EBITDA increase we can mention (i) greater sales to regulated clients; (ii) higher realized prices reported in the unregulated segment despite the tariff renegotiation; (iii) insurance recoveries; and (iv) the proportional net result in TEN. The factors that put downward pressure on EBITDA were (i) higher energy and capacity purchase costs; (ii) lower margins in the transmission and gas businesses; and (iii) lower physical sales to unregulated clients, all of which could not offset the positive above-listed effects on EBITDA.

Financial Results

For the 12-month period ended December 31 (in US\$ millions)

Non-operating results	12M 2017		12M 2018		Variation	
	Amount	% of total	Amount	% of total	Amount	%
Financial income.....	2.5	0%	5.8	1%	3.3	130%
Financial expense.....	(11.6)	-2%	(12.8)	-2%	-1.2	10%
Foreign exchange translation, net.....	2.5	0%	(2.3)	0%	-4.8	-191%
Share of profit (loss) of associates accounted for using the equity method	1.1	0%	0.0	0%	-1.1	
Other non-operating income/(expense) net...	10.0	2%	(79.2)	-13%	-89.3	
Total non-operating results.....	4.6	1%	(88.4)	-15%		
Income before tax.....	143.5	27%	149.6	25%	6.1	4%
Income tax.....	(33.9)	-6%	(38.3)	-6%	-4.4	
Net income from continuing operations after taxes	109.6	21%	111.2	18%	1.7	2%
Net income attributed to controlling shareholders.....	101.4	19%	102.6	17%	1.2	1%
Net income attributed to minority shareholders.....	8.1	2%	8.6	1%	0.5	6%
Net income to EECL's shareholders	101.4	19%	102.6	17%	1.2	1%
Earnings per share.....	0.096		0.097			

Financial income increased due to higher interest rates.

Interest expense increased by US\$1.2 million, in part due to the moderate debt increase and the pace of interest capitalization in the IEM and port projects.

Foreign-exchange losses reached US\$2.3 million in 2018, down from a US\$2.5 million gain in the first nine months of 2017 due to greater volatility in foreign-exchange rates.

The ‘Share of profit (loss) of associates accounted for using the equity method’ account reported 2017 included the proportional net income of the TEN project, which is now included as other operating income since TEN began commercial operations at the end of 2017.

Other net non-operating income reported a US\$79.2 million loss due to the asset impairment related to the future closure of the U12 and U13 coal-fired units in Tocopilla, which represented an after-tax loss of US\$52.9 million (US\$72.5 million before-tax loss). Other asset write-offs represented a combined US\$8.8 million after-tax loss (US\$12 million pre-tax loss). In addition, this item includes insurance recoveries on property damages at the CTM3 and U16 CCGTs. Insurance recoveries amounted to US\$5.4 million, with a US\$3.9 million positive after-tax impact on net results. In 2017, this item included insurance recoveries (US\$12.3 million) and a deferred tax reversal owing to the tax reform in Argentina (US\$5.7 million). These two items plus other minor ones had a combined net positive after-tax effect of US\$14.4 million on net income in 2017.

Net Earnings

The applicable income tax rate for 2018 is 27%, up from 25.5% in 2017.

In 2018, net income after taxes reached US\$102.6 million, up from 2017 net result. When isolating the non-recurring effects, 2018 net income would have been US\$160.4 million, an 84% increase compared to 2017’s recurring net income of US\$87 million.

Liquidity and Capital Resources

As of December 31, 2018, EECL reported consolidated cash balances of US\$61.5 million, in addition to US\$100 million available under a committed revolving credit facility. This position compares with a total nominal financial debt¹ of US\$840 million, with US\$90 million maturing within one year. EECL took the committed revolving credit facility in 2015 to support the company’s liquidity in times of active investing in capital expenditures. Five international banks -Mizuho, BBVA, Citibank, Caixabank, and HSBC- extended this facility, which matures on June 30, 2020, and remained undrawn as of December 31, 2018.

For the 12-month period ended December 31 (in US\$ millions)

Cash Flow	<u>2017</u>	<u>2018</u>
Net cash flows provided by operating activities...	254.6	272.0
Net cash flows used in investing activities.....	(522.3)	(207.1)
Net cash flows provided by financing activities..	<u>65.4</u>	<u>(81.1)</u>
Change in cash.....	<u>(202.3)</u>	<u>(16.2)</u>

Cash Flow from Operating Activities

In 2018, cash flow generated from operating activities reached approximately US\$313.4 million; however, the cash flow statement shows US\$272 million since this figure is presented after income-tax payments of US\$38.5

⁽¹⁾ Nominal amounts differ from the debt amounts recorded under the IFRS methodology in the Financial Statements, which considers deferred financial expenses and mark-to-market valuations on derivative transactions. The above amount excludes the financial lease related to the long-term tolling agreement with TEN.

million and interest payments of US\$2.9 million. It should be noted that cash interest payments actually amounted to US\$42.3 million, US\$39.3 million of which were capitalized and accounted for as investments in fixed assets.

Cash Flow Used in Investing Activities

In 2018, cash flows from investing activities resulted in a net cash expenditure of US\$207 million, mainly due to the cash expenditures related to investments in fixed assets (US\$224.2 million), which includes capitalized interest for US\$39.3 million. This item also shows a US\$20 million cash inflow corresponding to debt repayments from the related company, TEN, in October 2018.

Capital Expenditures

Our capital expenditures in 2018 and 2017 amounted to US\$224.2 million and US\$493.9 million, respectively, as shown in the following table. These amounts include VAT payments and capitalized interest.

For the 12-month period ended December 31 (in US\$ millions)

CAPEX	<u>2017</u>	<u>2018</u>
CTA	1.2	0.2
CTA (New Port)	38.1	34.5
CTH	0.7	1.2
IEM	398.3	148.1
Overhaul power plants & equipment maintenance and refurbishing.....	21.1	9.5
Environmental improvement works.....	0.1	0.1
PV Power Plant.....	0.1	0.1
Overhaul equipment & transmission lines	23.8	18.6
Others.....	10.6	11.9
Total capital expenditures.....	<u>493.9</u>	<u>224.2</u>

Cash Flow from Financing Activities

Financing cash flows include EECL's US\$29.2 million final dividend on account of 2017 net income, the US\$26 million provisional dividend on account of 2018 net income paid in October, and US\$14.4 million in dividends paid to the minority shareholder in Inversiones Hornitos (CTH).

In addition to dividends, cash flows from financing activities included net debt repayments of US\$10 million. In April 2018, the company's short-term bank debt reached a maximum of US\$150 million. In July, the company repaid US\$35 million and another US\$25 million in October, reaching a US\$90 million balance at year-end 2018, below the US\$100 million bank debt balance reported at year-end 2017.

Contractual Obligations

The following table sets forth the maturity profile of our debt obligations as of December 31, 2018.

Contractual Obligations as of 12/31/18
Payments Due by Period (in US\$ millions)

	<u>Total</u>	<u>< 1 year</u>	<u>1 - 3 years</u>	<u>3 - 5 years</u>	<u>More than 5 years</u>
Bank debt.....	90.0	90.0	-	-	-
Bonds (144 A/Reg S Notes).....	750.0	-	400.0	-	350.0
Financial lease - Tolling Agreement TEN.....	58.7	1.1	2.7	3.2	51.7
Deferred financing cost.....	(15.5)	(0.1)	(8.5)	(4.0)	(3.0)
Accrued interest.....	18.5	18.5	-	-	-
Mark-to-market swaps.....	1.5	1.5	-	-	-
Total	903.2	111.0	394.2	(0.7)	398.8

During 2017 and 2018, EECL has taken one-year debt to finance the remainder of its 2015-2018 investment plan. All of these loans are in US dollars and accrue a fixed interest rate. They are documented by simple promissory notes (“pagarés”) reflecting the payment obligation on the due date, with no operational or financial restrictions and permitted prepayment at any time with no penalties for the company.

On April 5, 2018, EECL borrowed US\$40 million with Scotiabank and US\$10 million with Banco Estado. These loans, added to existing loans at that time (US\$60 million with BCI, US\$15 million with BCP and US\$25 million with Scotiabank), led EECL to report an aggregate US\$150 million in short-term debt between April and July of 2018.

In July 2018, upon maturity of the BCI and BCP loans, EECL repaid the US\$15 million with BCP and partially refinanced the BCI loan with a US\$40 million loan with Banco Estado. As a result, EECL’s short-term debt decreased by US\$35 million to a new balance of US\$115 million at the end of July.

On October 25, 2018, EECL repaid the US\$25 million loan with Scotiabank, further reducing short-term debt to a new total of US\$90 million.

The bonds include our US\$400 million, 10-year, 5.625% 144-A/Reg.S notes maturing January 15, 2021 and our 144 A/Reg S issue for a total amount of US\$350 million with a single principal payment in January 2025 and a 4.5% p.a. coupon rate.

Leasing obligations refer to a long-term tolling agreement signed with TEN for the use of dedicated transmission assets connecting EECL’s plants in Mejillones with the national grid at the Los Changos substation. The tolling agreement is out to 20 years at which time EECL will take ownership of the asset. The agreement has a present value of approximately US\$59 million, and it is payable in monthly instalments adding up approximately US\$7 million per year.

On June 30, 2015, EECL signed a long-term senior unsecured revolving credit facility agreement with five international banks (Mizuho, BBVA, Citibank, Caixabank and HSBC) in an aggregate amount of up to US\$270 million with maximum maturity date of June 30, 2020. This revolving credit facility has provided EECL with financial flexibility and a liquidity cushion while financing its expansion in the transmission and generation businesses. The facility draws a commitment fee on the unused portion of the line and a floating interest rate equal to 90-day LIBOR plus a margin on any drawn amounts. The total committed amount was reduced to US\$200 million in May 2018 and further to US\$100 million in November 2018, at the company’s request. As of December 31, 2018, the committed amount remained fully available, as EECL had not made any disbursements under this facility.

Dividend Policy

Our dividend policy consists of paying the minimum legal required amounts (30% of net income), although higher amounts may be approved if the company's conditions so allow. Our dividend payment for each year is proposed by our Board of Directors based on the year's financial performance, our available cash balance and anticipated financing requirements for capital expenditures and investments. The dividend payment proposed by our Board is subsequently approved at a Shareholders' Meeting as established by law.

On April 24, 2018, at the Annual Ordinary Shareholders Meeting, our shareholders approved the Board's proposal to pay a final dividend of US\$30,424,756 (US\$0.028884908 per share) payable on May 22, 2018, in Chilean pesos using the peso-dollar observed rate published by the Official Gazette on April 24, the date of the Shareholders' Meeting.

On September 25, 2018, the company's Board of Directors approved the distribution of a provisional dividend on account of 2018's net earnings, in an amount of US\$26,000,000 or US\$0.024684096 per share, which was paid on October 25, 2018.

The record of dividends paid since 2010 is shown in the following table:

Cash Dividends paid by Engie Energía Chile S.A.

Payment Date	Dividend Type	Amount (in US\$ millions)	US\$ per share
May 4, 2010	Final (on account of 2009 net income)	77.7	0.07370
May 4, 2010	Additional (on account of 2009 net income)	1.9	0.00180
May 5, 2011	Final (on account of 2010 net income)	100.1	0.09505
Aug 25 2011	Provisional (on account of 2011 net income)	25.0	0.02373
May 16 2012	Final (on account of 2011 net income)	64.3	0.06104
May 16 2013	Final (on account of 2013 net income)	56.2	0.05333
May 23 2014	Final (on account of 2013 net income)	39.6	0.03758
Sept 30,2014	Provisional (on account of 2014 net income)	7.0	0.00665
May 27 ,2015	Final (on account of 2014 net income)	19.7	0.01869
Oct 23 ,2015	Provisional (on account of 2015 net income)	13.5	0.01280
Jan 22, 2016	Provisional (on account of 2015 net income)	8.0	0.00760
May 26, 2016	Final (on account of 2015 net income)	6.8	0.00641
May 26, 2016	Provisional (on account of 2016 net income)	63.6	0.06038
May 18, 2017	Final (on account of 2016 net income)	12.8	0.01220
May 22,2018	Final (on account of 2017 net income)	30.4	0.02888
Oct 25 ,2018	Provisional (on account of 2018 net income)	26.0	0.02468

Risk management policy

In the normal course of business, EECL is exposed to several risk factors that may impact its operating and financial performance.

EECL has established risk management procedures, which include a description of the risk assessment methodology and a risk matrix. Additionally, the company established a Risk and Insurance Committee, responsible for the risk matrix review, analysis and approval as well as the proposal of risk mitigation measures. The risk matrix is updated and reviewed semiannually, while action plans are monitored on a permanent basis. Management presents the company's risk management performance to the board on an annual basis.

The company's financial risk management strategy seeks to safeguard EECL's operating stability and sustainability in a context of risk and uncertainty.

Hedging Policy

Our hedging policy intends to protect the company against our exposure to certain risks, as follows:

Business Risk and Commodity Hedging

Our business is subject to the risk of variations in the availability of fuels and their prices. Our policy has been to hedge as much as possible against these risks through the indexation of the energy tariffs incorporated in our PPAs, and the fuel mix taken into consideration in the tariffs. However, given (i) the volume fluctuations that our PPAs may have; (ii) the variability that our plant dispatch profile may experience; (iii) our inability to perfectly match at all times our fuel cost mix with the tariff indexation in our PPAs, and (iv) the recent trend to dissociate PPA price indexation from fossil fuel price fluctuations, we maintain residual exposure to certain international commodity prices. For example, the tariff of the EMEL contract, which became effective at the beginning of 2012, is readjusted semiannually according to the Henry Hub and the U.S. CPI indices. However, there is a mismatch between the Henry Hub index used to define the EMEL tariff (4-month average prior to the tariff fixing, which takes place every six months) and the Henry Hub index prevailing at the time each LNG shipment is made. In the specific case of this contract, this risk is somewhat naturally hedged by a contractual indexation triggered any time the price formula reports a fluctuation of 10% or more. We periodically define and execute financial hedging strategies to cover our residual exposure to international commodity price risks. Therefore, we have occasionally taken financial swap contracts to reduce our residual exposure to Brent and Henry Hub.

Currency Hedging

Given that most of our revenues and costs are denominated in U.S. dollars and that we seek to incur debt in U.S. dollars, we face limited exposure to foreign exchange risk. Our main costs denominated in Chilean pesos are personnel and administrative expenses, which account for approximately 10% of our total operating costs. In the specific case of regulated contracts, their price is calculated in dollars and is converted to pesos at the average monthly exchange rate; therefore, the foreign currency exposure related to these contracts has been substantially reduced. Given the dollarized nature of most of our revenues, the portion of operating and administrative costs in pesos represents our main exposure to foreign-currency risks. Therefore, we have hedged a portion of our recurrent costs in pesos through forward contracts.

The company and its CTA subsidiary signed foreign-currency derivative contracts to hedge the UF and EUR cash flows stemming from the EPC contracts with S.K. Engineering and Construction and Belfi, respectively, to avoid variations in cash flows and the final value of the investment resulting from foreign currency fluctuations out of management's control.

Interest Rate Hedging

We seek to maintain a significant portion of our long-term debt at fixed rates in order to minimize interest-rate exposure. As of December 31, 2018, 100% of our financial debt, for a principal amount of US\$840 million, was at fixed rates, including US\$90 million in short-term loans with interest rates fixed for one year at the time of disbursement. Loans under the 5-year revolving credit facility will draw a variable interest rate based on 90-day LIBOR. As of this date, EECL has not requested any drawings under this facility.

As of December 31, 2018
Contractual maturity date (in US\$ millions)

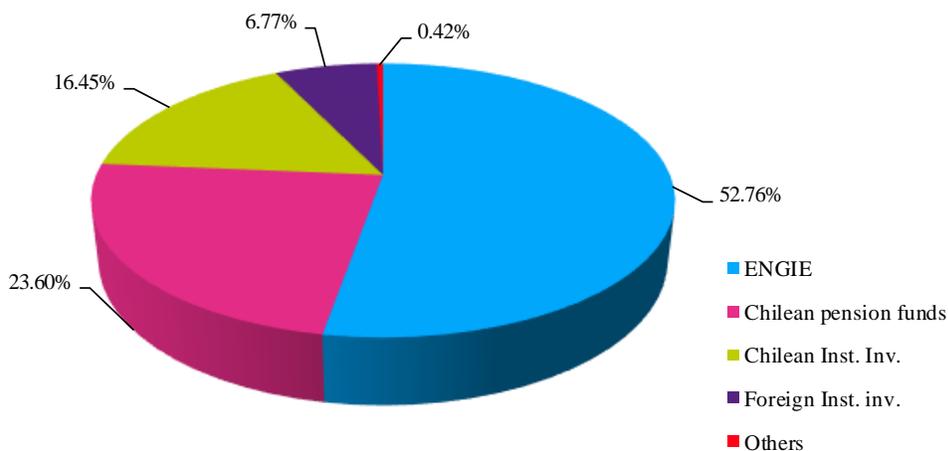
	<u>Average interest rate</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>Thereafter</u>	<u>Grand Total</u>
Fixed Rate							
(US\$)	5.625% p.a.	-	-	400.0	-	-	400.0
(US\$)	4.500% p.a.	-	-	-	-	350.0	350.0
(US\$)	2.856% p.a.	90.0	-	-	-	-	90.0
Total		90.0	-	400.0	-	350.0	840.0

Credit Risk

In the normal course of business, and when investing our cash, we are exposed to credit risk. In our regular electricity generation business, we deal mostly with financially strong mining companies, which report low level of credit risk. However, these companies are exposed to variations in commodity prices, particularly copper. Although our clients have demonstrated significant resilience to down-cycles, our company closely follows up this exposure through its commercial counterparty risk policy. We also sell electricity to regulated clients, which provide electricity supply to residential and commercial clients, and report low levels of credit risk. Our cash management policy is to invest in investment-grade institutions only and only within the short term. We also measure our counterparty risk when dealing with derivatives, and we have individual counterparty limits to manage our exposure.

OWNERSHIP STRUCTURE AS OF DECEMBER 31, 2018

Number of shareholders: 1,779



TOTAL NUMBER OF SHARES: 1,053,309,776

APPENDIX 1

PHYSICAL DATA AND SUMMARIZED QUARTERLY FINANCIAL STATEMENTS

Physical Sales

	Physical Sales (in GWh)									
	<u>2017</u>					<u>2018</u>				
	<u>1Q17</u>	<u>2Q17</u>	<u>3Q17</u>	<u>4Q17</u>	<u>12M17</u>	<u>1Q18</u>	<u>2Q18</u>	<u>3Q18</u>	<u>4Q18</u>	<u>12M18</u>
Physical Sales										
Sales of energy to unregulated customers.	1,600	1,631	1,587	1,529	6,346	1,485	1,552	1,584	1,609	6,230
Sales of energy to regulated customers	476	479	485	478	1,908	915	871	876	811	3,473
Sales of energy to the spot market.....	88	82	76	28	274	8	7	11	-	25
Total energy sales.....	2,164	2,193	2,148	2,035	8,528	2,408	2,430	2,471	2,420	9,729
Gross electricity generation										
Coal.....	1,253	1,294	1,286	1,334	5,168	1,167	1,001	1,135	759	4,063
Gas.....	277	234	236	301	1,047	347	391	313	284	1,334
Diesel Oil and Fuel Oil.....	3	11	7	5	27	2	3	2	4	11
Renewable.....	17	13	13	16	59	20	14	15	16	66
Total gross generation.....	1,550	1,553	1,542	1,656	6,301	1,536	1,410	1,465	1,063	5,474
<i>Minus Own consumption.....</i>	(130)	(122)	(121)	(130)	(504)	(123)	(110)	(120)	(89)	(441)
Total net generation.....	1,419	1,431	1,421	1,526	5,797	1,414	1,301	1,345	974	5,033
Energy purchases on the spot market.....	821	842	795	570	3,028	929	942	917	1,221	4,009
Energy purchases- bridge	-	-	-	-	-	215	204	208	253	880
Total energy available for sale before transmission losses.....	2,240	2,273	2,215	2,097	8,825	2,558	2,447	2,469	2,449	9,922

Quarterly Income Statement

Quarterly Income Statement (in US\$ millions)

IFRS

	1Q17	2Q17	1H17	3Q17	9M17	4Q17	12M17	1Q18	2Q18	1H18	3Q18	9M18	4Q18	12M18
Operating Revenues														
Regulated customers sales.....	46.7	51.3	98.0	48.9	146.9	50.2	197.2	102.5	99.3	201.8	100.5	302.4	96.3	398.7
Unregulated customers sales.....	184.4	184.2	368.6	171.4	540.1	186.4	726.4	173.6	184.3	357.9	174.1	532.0	180.7	712.7
Spot market sales.....	7.1	11.2	18.3	6.1	24.4	5.1	29.6	2.1	1.3	3.4	5.6	9.1	1.1	10.2
Total operating revenues.....	238.3	246.7	485.0	226.4	711.4	241.7	953.1	278.3	284.9	563.2	280.3	843.4	278.1	1,121.6
Gas sales.....	1.3	1.9	3.2	2.2	5.4	2.9	8.3	3.4	1.6	5.0	34.8	39.8	4.6	44.4
Other operating revenue.....	19.2	23.1	42.3	23.1	65.4	27.2	92.6	17.5	17.8	35.2	32.2	67.4	41.9	109.3
Total operating revenues.....	258.8	271.7	530.4	251.7	782.2	271.9	1,054.1	299.1	304.3	603.4	347.3	950.7	324.6	1,275.3
Operating Costs														
Fuel and lubricants.....	(88.2)	(87.5)	(175.7)	(85.7)	(261.4)	(94.1)	(355.5)	(91.9)	(92.0)	(183.9)	(81.3)	(265.2)	(54.8)	(320.0)
Energy and capacity purchases on the spot	(54.7)	(60.3)	(115.0)	(50.4)	(165.5)	(35.9)	(201.3)	(57.8)	(70.3)	(128.1)	(78.3)	(206.4)	(95.1)	(301.5)
Depreciation and amortization attributable to cost of goods sold..	(32.3)	(33.0)	(65.4)	(34.0)	(99.4)	(33.6)	(133.0)	(32.8)	(32.1)	(64.9)	(33.7)	(98.6)	(35.0)	(133.5)
Other costs of goods sold.....	(43.0)	(43.1)	(86.1)	(46.5)	(132.6)	(58.1)	(190.7)	(51.1)	(41.2)	(92.3)	(90.4)	(182.7)	(68.1)	(250.8)
Total cost of goods sold.....	(218.3)	(223.9)	(442.2)	(216.7)	(658.8)	(221.7)	(880.5)	(233.6)	(235.6)	(469.2)	(283.7)	(752.9)	(252.9)	(1,005.8)
Selling, general and administrative expenses...	(8.3)	(7.0)	(15.4)	(10.7)	(26.1)	(9.4)	(35.5)	(9.2)	(8.4)	(17.7)	(9.4)	(27.1)	(10.3)	(37.3)
Depreciation and amortization in selling, general and administrative expenses...	(1.1)	(1.0)	(2.1)	(1.0)	(3.1)	(1.2)	(4.2)	(1.0)	(0.9)	(1.9)	(1.0)	(2.9)	(1.3)	(4.2)
Other revenues.....	1.5	0.6	2.1	1.7	3.8	1.2	5.1	2.6	2.6	5.3	3.9	9.2	0.9	10.0
Total operating costs.....	(226.2)	(231.3)	(457.5)	(226.7)	(684.1)	(231.1)	(915.2)	(241.2)	(242.3)	(483.5)	(290.2)	(773.7)	(263.6)	(1,037.3)
				0	0	0	0						0	0
Operating income.....	32.6	40.4	73.0	25.1	98.1	40.8	138.9	57.9	62.0	119.9	57.1	177.0	61.0	238.0
				0	0	0	0						0	0
EBITDA.....	66.0	74.4	140.4	60.1	200.5	75.6	276.1	91.7	95.0	186.7	91.8	278.5	97.3	375.7
Financial income.....	1.0	0.9	1.9	0.0	1.9	0.6	2.5	1.2	1.8	3.0	1.6	4.7	1.2	5.8
Financial expense.....	(4.5)	(3.3)	(7.8)	(2.3)	(10.0)	(1.6)	(11.6)	(2.8)	(2.3)	(5.1)	(4.3)	(9.4)	(3.4)	(12.8)
Foreign exchange translation, net.....	0.3	(1.4)	(1.1)	1.5	0.4	2.1	2.5	(0.1)	(1.5)	(1.6)	1.0	(0.6)	(1.7)	(2.3)
method	0.7	(0.2)	0.4	0.2	0.6	0.5	1.1	-	-	-	-	-	0.0	0.0
Other non-operating income/(expense) net.....	(0.5)	10.1	9.6	0.5	10.2	(0.1)	10.0	0.1	(66.2)	(66.1)	0.0	(66.0)	(13.2)	(79.2)
Total non-operating results.....	(2.9)	6.1	3.1	(0.1)	3.1	1.5	4.6	(1.6)	(68.2)	(69.8)	(1.6)	(71.3)	(17.1)	(88.4)
Income before tax.....	29.7	46.4	76.1	25.0	101.1	42.4	143.5	56.4	(6.2)	50.1	55.5	105.6	43.9	149.6
Income tax.....	(7.4)	(12.5)	(20.0)	(6.2)	(26.2)	(7.8)	(33.9)	(14.7)	3.4	(11.3)	(15.3)	(26.6)	(11.8)	(38.3)
Net income from continuing operations after taxes	22.2	33.9	56.1	18.8	74.9	34.6	109.6	41.7	(2.9)	38.8	40.3	79.1	32.2	111.2
Net income attributed to controlling shareholders.....	19.7	31.5	51.2	18.1	69.3	32.1	101.4	39.2	(4.0)	35.2	37.3	72.5	30.1	102.6
Net income attributed to minority shareholders.....	2.6	2.4	5.0	0.7	5.6	2.5	8.1	2.4	1.1	3.5	3.0	6.5	2.1	8.6
Net income to EECL's shareholders.....	19.7	31.5	51.2	18.1	69.3	32.1	101.4	39.2	(4.0)	35.2	37.3	72.5	30.1	102.6
Earnings per share..... (US\$/share)	0.019	0.030	0.049	0.017	0.066	0.030	0.096	0.037	(0.004)	0.033	0.035	0.069	0.029	0.097

Quarterly Balance Sheet

Quarterly Balance Sheet (in U.S.\$ millions)

	2017	2018
	<u>December</u>	<u>December</u>
Current Assets		
Cash and cash equivalents (1)	78.2	61.5
Other financial assets	2.8	-
Accounts receivable	129.4	187.9
Recoverable taxes	12.9	10.2
Current inventories	129.5	158.9
Other non financial assets	28.6	9.1
Total current assets	381.4	427.6
Non-Current Assets		
Property, plant and equipment, net	2,543.5	2,635.7
Other non-current assets	439.3	399.4
TOTAL ASSETS	3,364.2	3,462.7
Current Liabilities		
Financial debt	117.3	111.0
Other current liabilities	215.7	194.7
Total current liabilities	333.0	305.8
Long-Term Liabilities		
Financial debt	731.4	792.2
Other long-term liabilities	234.3	226.7
Total long-term liabilities	965.7	1,018.9
Shareholders' equity	1,991.5	2,069.8
Minority' equity	74.0	68.2
Equity	2,065.5	2,138.0
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	3,364.2	3,462.7

(1) Includes short-term investments classified as available for sale.

Main Balance Sheet Variations

The main balance-sheet variations between December 31, 2017, and September 30, 2018, are the following:

Cash and cash equivalents: The company's cash balances decreased by US\$16.7 million. Cash flow from operations reached US\$272 million, which allowed the company to finance net investing outflows of US\$207 million, US\$71 million in dividends and net debt payments of US\$10 million, with the balance covered with available cash balances.

Accounts receivable: The US\$58.5 million increase is mainly a result of (i) the increased business volume not only because of the new contracts with distribution companies but also because of the larger transaction volumes given the increased number of industry players and the interconnection (+US\$19.8 million); (ii) a specific few-days delay in the payment of two invoices for an aggregate amount of US\$10.4 million, which was regularized in early January; (iii) an US\$8.1 million increase in the personnel account; and (iv) debt from TEN (US\$21.6 million) paid on January 24, 2019.

Recoverable taxes: The US\$2.7 million decrease is mainly due to a combination of two opposite effects: (i) an increase in provisional monthly tax payments ("PPM") (+US\$5.3 million) and (ii) an US\$8 million income tax recovery.

Current inventories: A US\$29.4 million inventory increase can be observed due to a US\$45.6 million increase in coal inventory in advance to IEM's commercial operation, as well as in LNG and hydrated lime inventory stocks, which was partially offset by (i) a US\$7.0 million decrease in spare-part inventory, and (ii) an increase in the obsolescence provision and spare-part impairment related to the U12 and U13 units (-US\$9.2 million).

Other non-financial assets – current: The US\$39.9 million reduction in this item is explained by a US\$1.3 million decrease in advances to suppliers, a US\$3.5 million insurance-related decrease in deferred expenses, a US\$4.5 million decrease in other deferred expenses, and a US\$10 million decrease in the VAT credit account.

Property, plant and equipment, net: Two main items explain the increase in this account: (i) the construction of the IEM and Puerto Andino projects (US\$224 million) and (ii) the dedicated transmission assets resulting from the tolling agreement signed with TEN, with present value of US\$59.8 million. These increases were partially offset by the period's depreciation cost (US\$117.7 million), the US\$72.5 million fixed-asset impairment corresponding to the U12 and U13 coal-fired plants, and other asset write-offs for US\$12 million.

Other non-current assets: The decrease in this item is explained by the reclassification from long-term to short-term of the portion of TEN's obligations with EECL that was paid in January 2019 (US\$21.6 million).

Financial debt – current: This item reported a US\$6.3 million net decrease mainly explained by US\$10 million in net debt repayments that were partially offset by (i) a US\$1.3 million increase in the mark-to-market of FX hedging derivatives and (ii) the short-term portion of the tolling agreement with TEN (US\$1.2 million).

Other current liabilities: The US\$21 million decrease resulted from the following main variations: (i) a US\$15.5 million decrease in accounts payable to related companies due to a lower dividend payment provision explained by the dividends paid in October; (ii) a US\$3.5 million decrease in the VAT debit account; and (iii) a US\$1.5 million decrease in obligations with the company's personnel.

Long-term financial debt: The US\$60.3 million increase in long-term debt is explained by the 20-year tolling agreement signed with TEN for the use of dedicated transmission assets, which is accounted for as a financial lease.

Other long-term liabilities: The US\$7.6 million decrease in this item is explained by a US\$2.7 million decrease in long-term provisions and a US\$4.5 million decrease in deferred tax liabilities.

Shareholders' equity: The US\$78.3 million increase in shareholders' equity is made up of (i) the annual net income (US\$102.6 million), plus (ii) a US\$6.7 million increase in the mark-to-market of hedging instruments, minus (iii) US\$26 million corresponding to the dividends paid in October 2018 and minus (iv) a US\$4.8 million dividend payment provision corresponding to the differential between the 30% mandatory dividend minus the provisional dividend already paid. This last amount was deducted from equity and included in accounts payable to

related companies, in the proportion corresponding to our controlling shareholder, and in other accounts payable, in the proportion payable to our minority shareholders.

Minority interest: This account reported a US\$5.8 million decrease due to US\$14.4 million in dividends and profit distributions paid to the minority shareholder in Inversiones Hornitos, which was partially offset by the US\$8.6 million proportional net income reported in 2018.

APPENDIX 2

Financial information

	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18
EBITDA*	66,0	74,4	60,1	75,6	91,7	95,0	91,8	97,3
Net income attributed to the controller	19,7	31,5	18,1	32,1	39,2	35,2	72,5	30,1
Interest expense	4,5	3,3	2,3	1,6	2,8	5,1	9,4	3,4

* Operating income + Depreciation and Amortization for the period

	Dec/17	Dec/18
LTM EBITDA	276,1	375,7
LTM Net income attributed to the controller	101,4	177,1
LTM Interest expense	11,6	20,7
Financial debt	848,7	903,2
Current	117,3	111,0
Long-Term	731,4	792,2
Cash and cash equivalents	78,2	61,5
Net financial debt	770,5	841,7

Financial Ratios

		FINANCIAL RATIOS			
			Dec/17	Dec/18	Var.
LIQUIDITY	Current ratio (current assets / current liabilities)	(times)	1.15	1.40	22%
	Quick ratio ((current assets - inventory) / current liabilities)	(times)	0.76	0.88	16%
	Working capital (current assets – current liabilities)	MMUS\$	48.4	121.8	152%
LEVERAGE	Leverage ((current liabilities + long-term liabilities) / networth)	(times)	0.63	0.62	-1%
	Interest coverage * ((EBITDA / interest expense))	(times)	23.81	29.42	24%
	Financial debt –to- LTM EBITDA*	(times)	3.07	2.40	-22%
	Net financial debt – to - LTM EBITDA*	(times)	2.79	2.38	-15%
PROFITABILITY	Return on equity* (LTM net income attributed to the controller / net worth attributed to the controller)	%	5.1%	5.0%	-3%
	Return on assets* (LTM net income attributed to the controller / total assets)	%	3.0%	3.0%	-2%

*LTM = Last twelve months

At the end of December 2018, the current ratio and the quick ratio were 1.40x and 0.88x, respectively. Current assets increased, particularly inventories and accounts receivable, while current liabilities decreased due to the net debt payments as well as lower tax and dividend provisions. As a result, working capital increased as measured by total current assets minus total current liabilities. Liquidity remained strong due to the company's cash balances and strong cash generation ability, in addition to the US\$100 million committed revolving credit facility, which remains fully available.

The leverage ratio, as measured by total liabilities-to-equity, reached 0.62x as of December 31, 2018, a slight decrease compared to December 2017's 0.63x, despite the 20-year tolling agreement signed with TEN, which is accounted for as a financial lease. This was due to the increase in net worth and the US\$10 million net short-term debt reduction.

As of December 31, 2018, interest coverage was 29.42x, greater than December 2017's 23.81x, primarily as a result of the EBITDA increase, which largely offset the slight increase in interest expense explained by the rhythm of capitalization of interest in the IEM and Puerto Andino projects.

The leverage ratio, as measured by Gross financial debt-to-EBITDA, decreased by 22%, reaching 2.4 times, as a result of the EBITDA increase and the debt reduction. Net financial debt-to-EBITDA decreased by 15% reaching 2.38 times.

Return on equity and return on assets reached 5.0% and 3.0%, respectively, an increase compared to year-end 2017, despite the non-recurring losses, which impacted net income in 2018, as explained earlier in this report.

CONFERENCE CALL 2018

ENGIE Energía Chile is pleased to inform you that it will conduct a conference call to review its results for the period ended December 31, 2018, on Thursday, January 31st, 2019, at 10:00 a.m. (USA-NY) – 12:00 p.m. (Chile)

hosted by:
Eduardo Milligan, CFO Engie Energía Chile S.A.

To participate, please dial:
+1(412) 317-6378, international or
+56 44 208 1274 Chile or
+1(844) 686-3841 (toll free US).

To join the conference, please state the name of the conference (**ENGIE Energía Chile**); no other Conference ID will be requested. Please connect approximately 10 minutes prior to the scheduled starting time.

To access the phone replay, please dial **+1 (877) 344-7529 / +1 (412) 317-0088**
Passcode I.D.: 10127719. A conference call replay will be available until February 12, 2019.